# IB9ZI-15 International Business

## 22/23

**Department**
Warwick Business School
**Level**
Taught Postgraduate Level
**Module leader**
Amit Kumar
**Credit value**
15
**Module duration**
9 weeks
**Assessment**
100% coursework
**Study location**
University of Warwick main campus, Coventry

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## Description

## Introductory description

The main aim is to build on participants' knowledge of the global economic and business environment and link this to strategies for managing in changing global contexts.

Module web page

## Module aims

The main aim is to build on participants' knowledge of the global economic and business environment and link this to strategies for managing in changing global contexts. Key questions are: How do changes in this environment affect the ways in which companies do business and managers manage across borders: How should firms and individual managers respond (in theory)? How can they respond (in practice)?

Topics will include: the drivers and processes of internationalisation, cross-cultural management challenges, the assessment of overseas investment opportunities and the specific challenges of emerging markets.

## Outline syllabus

This is an indicative module outline only to give an indication of the sort of topics that may be covered. Actual sessions held may differ.

Globalisation and Multinational Enterprise
Trade and Foreign Direct Investment
Global and Regional Integration, International Financial Markets and Institutions
International Culture
Global Competitive Advantage
Global Multinational Enterprise (MNE) Strategy and Structure
Selecting the Market and Entry Mode, Cross-Border Mergers and Acquisitions
Culture, Negotiation Strategy
Emerging Economies and Risk Assessment
International Joint Ventures
International Corporate Governance

## Learning outcomes

By the end of the module, students should be able to:

- Demonstrate an understanding of the main theories explaining patterns, processes and practices of internationalisation.
- Demonstrate an understanding of how global economic government institutions act as important influences on the strategic options facing international firms.
- Demonstrate a greater knowledge of emerging markets.
- Critically appraise an appropriately select analytical frameworks (e.g. those which explain and predict country investment (FDI) attractiveness).
- Critically evaluate the strengths and weaknesses, and the threats and opportunities, for a firm in a particular global industry context.
- Select and apply specific analytical frameworks from a range of approaches that help solve common international management problems.
- Critically assess the sources of relative national comparative advantage and how these relate to the competitive advantages of multinational firms.

## Indicative reading list

Reading lists can be found in Talis

## Subject specific skills

Perform a country analysis and develop a market-entry strategy.
Apply country analysis and investment risk appraisal techniques.
Conduct online research into changing opportunities for international business investment and restructuring.
Recommend an international corporate strategy and an appropriate global organisation structure.
Develop and manage global innovation networks.

## Transferable skills

Demonstrate developed presentation and teamwork skills.

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## Study

## Study time

| Type | Required |
|---|---|
| Other activity | 27 hours (18%) |
| Private study | 123 hours (82%) |
| Total | 150 hours |

## Private study description

Private Study and preparation for lectures

### Other activity description

This module will be split as two hours face-to-face workshops and one online lecture hour per week. The lecture hour may be live, or may be prerecorded, or as asynchronous tasks with either online or face-to-face support

## Costs

No further costs have been identified for this module.

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## Assessment

You do not need to pass all assessment components to pass the module.

### Assessment group A1

| | Weighting | Study time | Eligible for self-certification |
|---|---|---|---|
| **Assessment component** | | | |
| Individual Assignment | 80% | | Yes (extension) |
| **Reassessment component is the same** | | | |

| | Weighting | Study time | Eligible for self-certification |
|---|---|---|---|
| **Assessment component** | | | |
| Group Presentation | 20% | | No |
| **Reassessment component is the same** | | | |

### Feedback on assessment

Assessments are graded using standard University Postgraduate Marking Criteria and written feedback is provided. Feedback for individual essays includes comments on a marksheet.

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## Availability

## Courses

This module is Optional for:

- Year 1 of TIBS-N1F5 Postgraduate Taught Business and Finance
- Year 1 of TIBS-N1F1 Postgraduate Taught Business with Accounting and Finance
- Year 1 of TIBS-N1F2 Postgraduate Taught Business with Consulting
- Year 1 of TIBS-N1F3 Postgraduate Taught Business with Marketing
- Year 1 of TIBS-N1QG Postgraduate Taught Business with Operations Management
- TIBS-N2N3 Postgraduate Taught Management
    - Year 1 of N2N3 Management
    - Year 1 of N2N4 Management (Elite Sports Management)
- Year 1 of TIBS-G5N4 Postgraduate Taught Management of Information Systems and Digital Innovation